

**Book Hill Partners**  
**Attn: Rob Housman**

Cc: Bruce Parker-Forsyth, Worldsport  
Chris Haber, Worldsport

22<sup>nd</sup> January 2013

VOLVO OCEAN RACE S.L.U.

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[www.volvooceanrace.com](http://www.volvooceanrace.com)

Dear Rob

It gives us great pleasure to be able to confirm that Baltimore has been successful in its application to host a stopover in the 12<sup>th</sup> and 13<sup>th</sup> editions of the Volvo Ocean Race, subject to terms of the contract.

We appreciate the hard work that has gone into the bid over the last 12 months and we are really delighted to once again welcome Baltimore as a city in the Volvo Ocean Race.

We have both visited Baltimore as race entries in the past and have great memories from those races. Now we are certainly looking forward to making the next two races the most successful US stopovers ever in the 40 years history of the Volvo Ocean Race.

We will send you a copy of the scanned agreement countersigned by Volvo Ocean Race, for you to organise for BOPA's counter-signature. Please could I ask that you kindly email me the scanned agreement once this has been counter-signed by BOPA. Please also organise for three hard copy agreements to be signed by the Delivery Partners and BOPA. Volvo Ocean Race will organise for these to be signed by Volvo Ocean Race and Volvo Trademark Holding as soon as we have received these from you.

We will also be in touch with you very shortly with our plans for making a formal announcement of Baltimore's successful candidature and in the meantime kindly ask you to keep this decision confidential and not make any announcement without our agreement.

We very much look forward to creating a hugely successful event and positive partnership with Baltimore and starting preparations with you.

Kind Regards,



Knut Frostad  
CEO - Volvo Ocean Race, S.L.U.



Tom Toubert  
COO - Volvo Ocean Race, S.L.U.